Malaysian Bulk Carriers Berhad: 31st Annual General Meeting

23rd June 2020



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FINANCIAL HIGHLIGHTS 2019



| RM' million | FY2019 | FY2018 | Change | |
|--------------------|--------|--------|--------|--|
| Net Revenue | 206.5 | 198.3 | 4% | |
| Operating Profit | 32.0 | 4.4 | 627% | |
| Exceptional Items* | (6.1) | 292.5 | (102%) | |
| Reported (LBT)/PBT | (6.1) | 264.8 | (102%) | |

* FY2018 - Gain on disposal of an associate (POSH) was RM265.9 million

Improved operating results in 2019 was mainly due to positive contribution from 3 new vessels, and lower operating costs for the fleet

2019 GROUP FINANCIAL HIGHLIGHTS

(LBT)/PBT excluding exceptional items and associate

| RM'million | FY2019 | FY2018 | Change |
|---|--------|---------|--------|
| Reported (LBT)/PBT | (6.1) | 264.8 | (102%) |
| Adjustments: | | | |
| Impairments and loss on vessel disposals | 39.5 | 5.6 | NM |
| Onerous contracts provision | (4.6) | (32.2) | NM |
| Gains on liquidation of a subsidiary and a JV | (28.8) | - | NM |
| Gain on disposal of associate* | - | (265.9) | NM |
| - Associate | - | 8.4 | NM |
| PBT/(LBT) excluding exceptional items and associate | 0.0 | (19.3) | ΝΜ |
| | 0.0 | | |

*FY2018- Gain on disposal of POSH shares in October 2018

NM = Not Meaningful

2019 CONSOLIDATED BALANCE SHEET



| RM'million | FY2019 | FY2018 |
|------------------------------------|--------|---------|
| Total Assets | 957.2 | 1,022.7 |
| Total Liabilities | 602.4 | 628.6 |
| Cash and Cash Equivalents | 79.5 | 289.1 |
| Total Borrowings | 356.8 | 409.2 |
| Total Lease Liabilities | 204.9 | - |
| Net Debt (excl. Lease Liabilities) | 277.3 | 120.1 |
| Shareholders' Equity | 354.8 | 393.1 |
| Net Debt / Equity Ratio | 0.78 | 0.31 |

- Shareholders' equity remains positive at RM354.8 million.
- Increase in net debt to equity ratio mainly due to the financing of 2 new Kamsarmax vessels.



Total of 12 owned and operated vessels

| | | Vessels in operation | | Total | <u>Total Capacity</u> | Average Age |
|-----------------------|---|----------------------|------------------------|-------|-----------------------|-----------------------------|
| (As of 30 April 2020) | | Owned | Long-term Chartered | | (DWT) | (Owned & Operated Fleet) |
| | Kamsarmax approx 80,000–85,000 dwt | 3 | 0 | 3 | 249,178 | 1.3 |
| | Supramax approx 55,000-60,000 dwt | 3 | 1 | 4 | 238,783 | 5.7 |
| | Handysize approx 30,000-36,000 dwt | 1 | 4 | 5 | 164,672 | 6.8 |
| | Total | 7 | 5 | 12 | 652,633 | 4.6 |

• Alam Padu (Post Panamax) & Alam Manis (Supramax) were sold and exited the fleet in Q1 2020

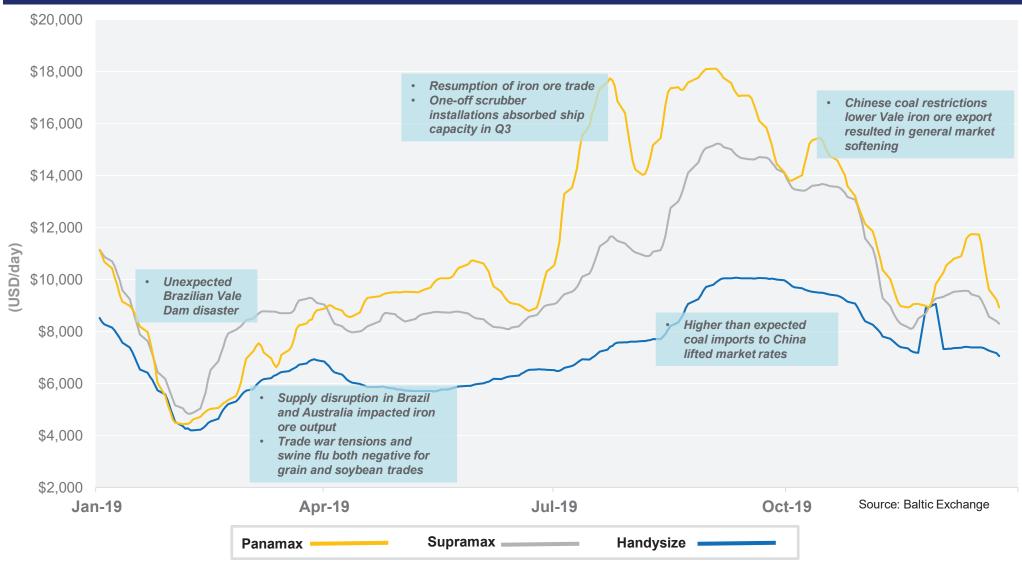


BUSINESS HIGHLIGHTS 2019

2019 IN REVIEW – DRYBULK SHIPPING MARKET



2019 was an eventful year for the drybulk shipping market

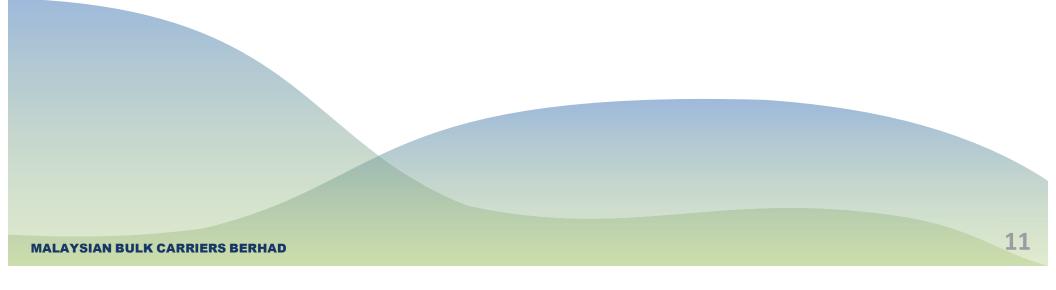


The Group has continued to perform through a stable, resilient portfolio and execution of our fleet renewal programme in 2019:

- Divested aging assets and deployed our capital to renew our fleet;
- The 3 new energy-efficient Kamsarmax vessels with larger revenue earning capacity enable us to compete more effectively in the market. The Alam Kuasa is employed in the long-term charter contract with Tenaga Fuel Services Sdn. Bhd;
- Secured higher proportion of term charter coverage with good counterparties;
- Improved business processes, risk management and strengthened corporate governance;
- Strengthened fleet operational standards and safety management.



2020 OUTLOOK



2020 – UNPRECEDENTED CHALLENGES

- COVID-19 shocks have had a notable impact on world economies and shipping market
 - Q1 factory shutdowns in China resulted in a steep drop in imports which recovered into Q2 as inventories rebuilt.
 - Spread of COVID-19 shutdowns to other countries led to a further drop in trade volumes, particularly India, Europe and US.
 - Strong recovery in grain and soybean flows expected in the second half of 2020.
- The dry bulk freight market weakness in Q1 extended into Q2
 - Freight rates under pressure in Q1 in as commodity demand softened.
 - Limited scrapping activities due to lock down of yards.
 - Gradual reopening of economy may allow recovery to begin in Q3.
- MBC term charter and COA portfolio have cushioned the business impact of COVID-19 shocks
 - Charter renewal opportunity into improving markets in the second half of 2020.





HEALTH AND WELL-BEING OF OUR PEOPLE A KEY PRIORITY

- Business continuity plans (BCP) implemented to ensure continuity of our service with minimal disruptions and maintaining the well-being of our on-shore employees and ship crew.
- To safeguard the health and well-being of our crew, essential precautionary measures are taken on board our ships in the battle against COVID-19.
- Our seafarers keep our industry and business running despite the outbreak.









TEMPERATURE SCREENING



THANK YOU